

CASE **STUDY**

PUMP REPAIR FOR

**POTATO PROCESSING
PLANT SAVES £420k IN
DOWNTIME COSTS**

CS00724/7
TRACKUP REF: 7530

 **HAYLEY 247**
DEXIS

HAYLEY 24/7 DEXIS MECHANICAL ENGINEERING SERVICES // FOOD & BEVERAGES

Focus on **value**

**TRACK
UP**

KEY VALUE AREAS



SERVICES



INCOME

THE SITUATION

A potato processing facility in Norfolk had a Varisco pump that had failed. The failure had put a stop to production on the line, and the OEM had quoted the on-site maintenance team with a twelve-week lead time. A call was made to the HAYLEY DEXIS branch in Norwich for assistance.

Repair work was commissioned and work began immediately, continuing overnight. After twenty-four hours in the workshop, the pump had been repaired, passed the testing process, and was on its way back to the customers' site.

THE SOLUTION

It soon became clear that a like-for-like new unit would only be available with a lengthy delay due to delivery timescales. The quoted cost was £5370.

The team at HAYLEY DEXIS in Norwich quickly arranged for the failed pump to be collected from site and taken to the HAYLEY 24/7 DEXIS engineering centre.

Here, the asset was stripped, inspected and a report was generated and shared with the customer.

THE RESULT

The cost of the repair by HAYLEY 24/7 DEXIS was around fifty percent of the price quoted for a new pump, making it the economical choice for the customer.



“
AN ESTIMATED £420k
WORTH OF LOST INCOME
WAS PREVENTED
THANKS TO THE
SHORTENED DOWNTIME
SUFFERED.

”

Thanks to the round-the-clock service provided by HAYLEY 24/7 DEXIS the potato processing facility had a working, reliable pump asset returned to them just over twenty-four hours after the breakdown had been reported to the HAYLEY DEXIS Norwich team. It is estimated that this prevented £420,000 of lost income, due to the significantly reduced downtime experienced.

CONTACT US!

Get in contact with our team, today!

0845 3040 247

sales@hayley247.co.uk

www.hayley247.co.uk

KEY SOLUTIONS

Industrial pump repair services.

KEY RESULTS

£420,000 of lost revenue prevented with pump repair services.

Downtime reduced from 12 weeks to 1 day.

£2,500+ saving made compared to purchasing new pump asset.





HAYLEY 247

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